

John Z. Smith Jr., Ph.D.

Room 217, Lincoln Hall
United States Military Academy
West Point, NY 10996
845.938.2996
John.Smith2@usma.edu

EDUCATION

- May 1993* **Massachusetts Institute of Technology** Cambridge, MA
Doctor of Philosophy, Economics
Dissertation: *Private School Choice and the Labor Market Returns to Private Schooling*
Fields of Concentration: Labor Economics, Public Finance, Econometrics
- National Science Foundation Award, Castle-Krob Fellowship (1988-1990), and MIT Fellowship (1992-1993)
 - Bradley Foundation Research Grant, 1992
 - MIT Economics Department Teaching Award, 1992
- May 1988* **University of Iowa** Iowa City, IA
Bachelor of Science, Economics, with Honors and High Distinction
Senior Thesis: *Optimal Monetary Policy Rules When Governments Face Intertemporal Budget Constraints*
- James D. Robertson Award, Outstanding Junior in the Social Sciences, 1987
 - Omicron Delta Epsilon, Honor Society in Economics, *Vice-President*, 1986-1988

EXPERIENCE

- 2007-present* **United States Military Academy** West Point, NY
Assistant Professor of Economics, Department of Social Sciences, 2008 — present
Visiting Assistant Professor of Economics, Department of Social Sciences, 2007 — 2008
- Worked closely with military faculty to develop course materials for Principles of Economics
 - Responsible for teaching approximately 65 cadets Principles of Economics and Advanced Economics
 - Course Director, SS470 Money and Banking
 - Faculty Coach, Fed Challenge Team
- 2000-2008* **New York University, Paul McGhee Liberal Arts Division (on leave 2007-2008)** New York, NY
Master Teacher of Economics and Economics Concentration Coordinator
- Supervise, mentor and evaluate 20 full-time and part-time faculty
 - Coordinate the undergraduate Economics concentration and oversee course development
 - Provide academic advising for undergraduate Economics concentrators
 - Coordinate Senior Thesis sections and chair Honors committee
 - Teach advanced undergraduate courses in Microeconomic Theory, Public Finance, Labor Economics and Sports Economics
 - Edit divisional working paper series
 - Recipient of New York University Distinguished Service Award, 2007
- 1993-2000* **Vassar College** Poughkeepsie, NY
Assistant Professor of Economics
- Completed research leading to five research grants and nine publications
 - Taught undergraduate courses in Introductory Economics, Labor Economics, Finance and Investments, Sports Economics and Senior Thesis
 - Coordinated introductory economics courses, supervising eight full-time faculty members teaching 18 sections and approximately 550 students each academic year, 1996-2000
 - Served on Faculty Recruiting Committee, reviewing candidate files, interviewing candidates and coordinating on-site interviews, 1993-2000
 - Served on college-wide committees, including: Enrollment Management, Admissions, Academic Panel and Quantitative Requirement

EXPERIENCE

1990-1992

Massachusetts Institute of Technology

Cambridge, MA

Instructor and Teaching Assistant, MIT Economics Department and MIT Sloan School

- Served as Teaching Assistant and Instructor in Introduction to Microeconomics course
- Served as Teaching Assistant in graduate courses in Public Finance and Microeconomics (Sloan)
- Selected to serve as trainer in institute-wide teaching workshops for new teaching assistants

RECENT PUBLICATIONS AND PRESENTATIONS

“Promoting Financial Literacy in the Principles of Economics Course.” Paper accepted for presentation, *American Economic Association Meetings*, San Francisco, CA, January 4, 2009. (with MAJ Eric Jamison)

“Measuring Willingness-to-Pay and Incremental Spending: Evidence from Minor League Baseball.” *Western Economics Association Conference*, Honolulu, HI, July 2, 2008.

“Promoting Financial Literacy in the Principles of Economics Course.” *Western Economics Association Conference*, Honolulu, HI, July 1, 2008. (with MAJ Eric Jamison)

“Attendance and Revenue Effects of Superstar Athletes: Pitchers in Major League Baseball.” *Western Economics Association*, Seattle Washington, June 30, 2007.

“Active Learning Exercises in Microeconomic Theory.” *American Economic Association*, Chicago, IL, January 6, 2007.

“Public Financing Techniques for Sports Facilities.” *2nd Annual Sports Finance Forum Book*, April 2000.

“Share-Price Reaction to Supervisory Goodwill Litigation: The Cal Fed Case.” *International Applied Business Research Conference Proceedings*, March 2000.

“Wealth Effects of Supervisory Goodwill Litigation: A Portfolio Approach.” *International Applied Business Research Conference Proceedings*, March 2000. (with Joshua M. Beauregard)

ADDITIONAL INTERESTS

Financial literacy; compensation policy; economic redevelopment; education policy; economic impact and financing of sports teams and facilities; and agricultural policy.

Language Fluency: Italian, Norwegian